## Specific objectives

After you have studied this chapter you should be able to:

- understand the concept of profit and loss by comparing revenue with expenses
- see the effects of profits and losses on capital and the relationship to the accounting equation
- understand why separate accounts are used for each type of expense and revenue
- record expenses and revenues using the double entry system
- understand the term drawings, be able to record them and recognise the effects of drawings on capital.


### 8.1 The nature of profit or loss

To an accountant, $m$ mbe means the amount by which memnta, are greater than memess for a set of transactions. The term revenues means the value of goods and services that have been supplied to customers. The term expenses means the value of all the assets that have been used up to obtain those revenues.

If, therefore, we had supplied goods and services valued for sale at $\$ 100,000$ to customers, and the expenses incurred by us to be able to supply those goods and services amounted to $\$ 70,000$, then the result would be a profit, calculated as follows:

Revenues Igoods and services supplied to our customers for the sum ofl
Less Expenses lvalue of all the assets used up to enable us to supply the above goods and services)

Profit is therefore
On the other hand, it is possible for expenses to exceed our revenues for a set of transactions. In this case the result is a loss. For instance, a would be incurred given the following details.

Revenues - What we have charged our customers in respect of all the goods and services supplied to them

Less Expenses - Value of all the assets used up to supply these goods and services to our customers

Loss is therefore

### 8.2 The effects of profit or loss on capital

Businesses exist to make profits and so increase their capital. Let us look at the relationship between profits and capital in an example.

On 1 January the assets and liabilities of a firm are:
Assets: Fixtures $\$ 10,000$; Inventory $\$ 7,000$; Cash at bank $\$ 3,000$
(iabilities: Accounts payable $\$ 2,000$
The capital is found by the formula:
Capital = Assets - Liabilities
In this case capital works out as
Assets $\$ 10,000+\$ 7,000+\$ 3,000$ - Liabilities $\$ 2,000=\$ 18,000$
During January the whole of the $\$ 7,000$ inventory is sold for $\$ 11,000$ cash. On 31 January the assets and liabilities have become:

Assets: Fixtures $\$ 10,000$; inventory nil; cash at bank $\$ 14,000$
Liabilities: Accounts Payable \$2,000
The capital can be calculated:
Assets $\$ 10,000 \mathbf{+ 1 4 , 0 0 0}$ - Liabilities $\$ 2,000=\$ 22,000$
It can be seen that capital has increased from $\$ 18,000$ to $\$ 22,000=\$ 4,000$ increase because the $\$ 7,000$ inventory was sold for $\$ 11,000$, a profit of $\$ 4,000$. Profit, therefore, increases capital:

Old capital + Profits $=$ New capital
$\$ 18,000+\$ 4,000=\$ 22,000$
On the other hand, a loss would reduce the capital so:
Old capital - Loss $=$ New capital

### 8.3 Profit or loss and sales

Profit will be made when goods are sold at more than cost price, while the opposite will mean a loss.

### 8.4 Profit or loss and expenses

In Section 8.1, it was shown that profit was made when the goods were sold for more than the cost price. As well as the cost of the goods, a firm incurs other expenses such as rent, salaries, wages, telephone and internet costs, motor expenses and so on. Every extra \$1 of expenses will mean \$1 less profit.

All expenses could be charged to one Expenses account, but it would then be difficult to identify specific areas of the firm's expenditure, such as the amount spent on motor running costs or rent. To facilitate the need to know different types of expenses, a separate account is opened for each type of expense, for instance:

| Rent account | Salaries account | Wages account |
| :--- | :--- | :--- |
| Telephone/internet account | Advertising account | Insurance account |
| Stationery account | Motor expenses account | •ostage account |

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Example 2: Motor expenses are paid with a cheque for $\$ 550$. The twofold effect is:
1 The total of the motor expenses paid is increased - a benefit is received 'in'.
To increase an expenses account needs a debit, 50 the action required is to debit the Motor expenses account - 'in'.
2 The asset of money in the bank is decreased - money goes 'out'. This means crediting the Bank account to show the decrease of the asset - 'out'.
Summary: Debit the Motor expenses account with $\$ 550$ - 'in'.
Credit the Bank account with $\$ 550$ - 'out'.
Example 3: \$260 cash is paid for telephone expenses. The twofold effect is:
1 The total of telephone expenses is increased - a benefit received goes 'in'. Expenses are shown by a debit entry, therefore, to increase the expense account in question, the action required is to debit the Telephone expenses account.
2 The asset of cash is decreased - money goes 'out'. This needs a credit in the Cash account to decrease the asset.

Summary: Debit the Telephone expenses account with \$260 - 'in'.
Credit the Cash account with $\$ 260$ - 'out'.
It is now possible to study the effects of some more transactions showing the results in the form of a table. See Exhibit 8.1.

| 2017 <br> . . e 1 Paid for postage stamps by cash $\$ 50$ | Increase <br> Expense of postage | Action <br> Debit postage account (in) | Decrease <br> Asset of cash | Action <br> Credit cash account lout) |
| :---: | :---: | :---: | :---: | :---: |
| . . .e 2 Paid for advertising by cheque $\$ 590$ | Expense of advertising | Debit advertising account (in) | Asset of bank | Credit bank account (out) |
| .--e 3 Paid wages in cash \$1,960 | Expense of wages | Debit wages account (in) | Asset of cash | Credit cash account lout) |
| . - - 4 Paid insurance by cheque $\$ 420$ | Expense of insurance | Debit insurance account (in) | Asset of bank | Credit bank account lout) |

A. Exhibit 8.1

These examples can now be shown in account form:

| Dr | Cash |  |  |  | Cr |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2017 |  | \$ |
|  |  |  | Jun 1 | Postage | 50 |
|  |  |  | Jun 3 | Wages | 1.960 |
| Dr | Bank |  |  |  | Cr |
|  |  |  | 2017 |  | \$ |
|  |  |  | Jun 2 | Advertising | 590 |
|  |  |  | Jun 4 | Insurance | 420 |
| Dr | Advertising |  |  |  | Cr |
| 2017 |  | \$ |  |  |  |
| Jun 2 | Bank | 590 |  |  |  |


| Dr | Insurance |  | Cr |
| :---: | :---: | :---: | :---: |
| 2017 |  | \$ |  |
| Jun 4 | Bank | 420 |  |
| Dr |  | Postage | Cr |
| 2017 |  | \$ |  |
| Jun 1 | Cash | 50 |  |
| Dr |  | Wages | Cr |
| 2017 |  | \$ |  |
| Jun 3 | Cash | 1,960 |  |

### 8.7 Drawings

The owner may want to take cash out of the business for his or her private use. This is known as in?win: Money taken out as drawings will reduce capital.

Each amount taken as drawings will be debited to a drawings account and at the end of the year this is transferred to the capital account and will be explained later.

The following example illustrates the entries for drawings.
On 25 August 2017, the proprietor takes $\$ 200$ cash out of the business for his own use.

| Effect | Action |  |
| :---: | :---: | :---: |
| 1 Capital is decreased by $\$ 200$ | Debit the drawings account \$200 |  |
| 2 Cash is decreased by \$200 | Credit the cash account \$200 |  |
| Dr | ings | Cr |
| 2017 |  |  |
| Aug 25 Cash |  |  |
| Dr |  | Cr |
|  | 2017 | \$ |
|  | Aug 25 Drawings | 200 |

Sometimes goods are taken for private use. These are also known as drawings. Entries for such transactions will be described in Chapter 27 Section 27.9.

### 8.8 Revenues and double entry

We have just looked at instances of expenses being recorded. There will also be the need to record revenues. We will now look at an example.

Example: On 5 June 2017 it is decided that part of a firm's premises are not needed at the moment. The firm lets someone else use the surplus space and receives rent of $\$ 740$ by cheque. Here the twofold effect is:

1 The asset of the bank is increased - money comes 'in'. This means debiting the bank account to show the increase of the asset.
2 The total of the revenue of rent received is increased - the benefit comes 'out' of rent received so the action required is the crediting of the Rent received account.

Summary: Debit the Bank account with \$740-- in'.
Credit the Rent received account with $\$ 740$ - 'out'.

This will therefore appear as:

| Dr | Bank |  | $\mathbf{C r}$ |  |
| :--- | ---: | ---: | ---: | ---: |
| 2017 | Rent received | 740 |  |  |
| Jun 5 |  | Rent Received | $\mathbf{C r}$ |  |
| Dr | 2017 | Bank | 740 |  |

## 1 1 Summary

- The calculation of profit is achieved by comparing revenues with expenses incurred in running the business.
- A loss occurs when the expenses incurred are more than the revenue earned.
- If a business makes a profit, that profit belongs to the owner of the business and consequently their capital is increased by that amount.
- It is important to record expenses in separate expense accounts to enable the business to identify various areas of expense such as motor expenses, stationery, etc.
- Different types of revenue should also be recorded in separate accounts to provide information of the income received.
- The procedure for recording expenses and revenue in the various accounts uses the double entry system.
- 'Drawings' are recorded in a separate account. They are then deducted from the owner's capital account and are never an expense of the business.
$\because$ mplete the following table, showing the accounts
$\because$ ze debited and those to be credited.
Paid rates by cheque.
Paid staff by cash.
Rent received by cheque.
Received by cheque refund of insurance
zreviously paid.
zaid general expenses by cash.

:i. Complete the following table.
fol Paid rent by cash.
1.3 Paid for goods by cash.

Received by cheque a refund of rates already paid.
(1) Paid general expenses by cheque.
id Received commissions in cash.
G Goods returned by us to T. Jones.
Mi Goods sold for cash.
A!? Bought office fixtures by cheque.
if Paid staff in cash.
(1) Took cash out of business for private use.

| Account to be debited | Account to be credited |
| :---: | :---: |

Complete the following table, showing the accounts to be debited and those to be credited.

Paid insurance by cheque.
A Paid motor expenses by cash.
Rent received in cash.
:1) Paid rates by cheque.
(1) Received refund of rates by cheque.

1) Paid for stationery expenses by cash.

Paid staff by cash.
Sold surplus stationery receiving proceeds by cheque.
Received sales commission by cheque.
I) Bought motor van by cheque.

| Account to be debited | Account to be credited |
| :--- | :--- |
|  |  |
|  |  |

The following table should be completed.
Sold surplus stationery, receiving proceeds in cash.
M Paid staff by cheque.
Rent received for premises sublet, by cheque.
Goods returned to us by B. Roberts.
Commission received by us previously in error, we now refund this by cheque.
i: Bought machinery by cheque.
(1) Paid lighting expenses in cash.
(1) Insurance rebate received by cheque.
(i.) Buildings bought by cheque.
if Building repairs paid in cash.

| Account to be debited | Account to be credited |
| :---: | :---: |
|  |  |
|  |  |

3.5 Enter the following transactions in the necessary accounts in double entry.

## 2017

Jan 1
Jan 2
$\operatorname{Jan} 3$

Jan 5
Jan 6 double entry system.

2017
May 1

May 5
May 6
May 10
May 12
May 18
May 21

May 23
May 24
May 30
May 31

Jan $7 \quad$ Paid motor expenses in cash $\$ 150$.
Jan $8 \quad$ Paid wages in cash $\$ 780$.
Jan $10 \quad$ Bought goods on credit from C. Moore $\$ 850$.
Jan 12 Paid insurance by cheque $\$ 220$.
Jan 25 Received commission in cash $\$ 1,500$
Jan $31 \quad$ Paid electricity bill by cheque $\$ 370$.

The following are the transactions of $C$. Little for the month of May 2017. You are required to enter the transactions in the appropriate accounts using the

May 2 Purchased goods $\$ 1,750$ on credit from M. Mills.
May 3 Bought fixtures and fittings $\$ 1,500$ paying by cheque.
Started business with $\$ 20,000$ in the bank.
U. Surer lent us $\$ 10,000$, giving us the money by cheque.
Bought goods on credit, $\$ 2,960$ from T. Parkin.
Bought motor van by cheque $\$ 7,500$.
Cash sales $\$ 1,050$.

Paid electricity bill by cheque $\$ 370$.

Sold goods for cash $\$ 1,300$.
Bought goods on credit $\$ 1,140$ from S. Wong.
Paid rent in cash $\$ 250$.
Bought stationery $\$ 87$, paying by cash.
Goods returned by us to M. Mills $\$ 230$.
Let off part of the premises receiving rent by cheque $\$ 100$.
Sold goods on credit to M. Brown for $\$ 770$.
Bought a motor van paying by cheque $\$ 3,000$.
Paid wages for the month in cash $\$ 648$.
The proprietor, C. Little, took cash for himself amounting to $\$ 200$.

Write up the following transactions in the books of J. Blake for March 2017.

## 2017

March 1 Started in business with \$15,000 capital in cash.
March 2 Paid $\$ 14,000$ of the cash into a bank account for the business.
March 2 Bought goods on credit from J. Paul for $\$ 592$.
March 4 Paid for rent of premises by cash, \$250, and bought a motor van for $\$ 3,000$, paying by cheque.
March $5 \quad$ Bought goods, paying by cheque $\$ 2,100$.
March 9 Sold goods to E. Ford for $\$ 323$ and received a cheque.
March 11 Paid for printing of stationery, \$45, by cash.
March 14 Cash sales $\$ 490$.
March 18 Goods returned by us to J. Paul, $\$ 67$.
March 19 Bought goods from J. Paul on credit, \$720.
March 21 Paid for advertising, $\$ 60$, by cheque.
March 24 Sold goods for cash, $\$ 500$.
March 25 Paid the following expenses by cheque: wages $\$ 540$, motor expenses $\$ 110$, stationery $\$ 82$.
Uarch 28 Paid J. Paul $\$ 1,245$ by cheque.
Uarch 31 Sold goods for cash \$526.

Enter the following transactions in double entry.

## 2017

. 1 Started business with $\$ 8,000$ in the bank.
. 2 Bought stationery by cheque $\$ 30$.
...y 3 Bought goods on credit from I. Walsh $\$ 900$.
$\ldots 34$ Sold goods for cash $\$ 180$.
..., $5 \quad$ Paid insurance by cash $\$ 40$.
...: 7 Bought machinery on credit from H. Morgan \$500.
...: $8 \quad$ Paid for machinery expenses by cheque $\$ 50$.
...: 10 Sold goods on credit to D. Small $\$ 320$.
. . : 11 Returned goods to I. Walsh $\$ 70$.
$\ldots$. $14 \quad$ Paid wages in cash $\$ 70$.
. : i7 Paid rent by cheque $\$ 100$.
. : 20 Received cheque $\$ 200$ from D. Small.
. 21 Paid H. Morgan by cheque $\$ 500$.
. 23 Bought stationery on credit from Express Ltd $\$ 80$.

July $25 \quad$ Sold goods on credit to $N$. Thomas $\$ 230$.
July 28 Received rent $\$ 20$ in cash for part of premises sublet.
July $31 \quad$ Paid Express Ltd by cheque $\$ 80$.
Write up the following transactions in the records of D. DaSilva.

2017
Mar 1 Started business with $\$ 3,000$ in the bank and $\$ 2,000$ cash.
Mar 2 Bought goods on credit from: T. Small \$250; C. Todd $\$ 190$ : V Ryan $\$ 180$.

Mar $3 \quad$ Bought goods for cash $\$ 230$.
Mar 4 Paid rent in cash $\$ 100$.
Mar $5 \quad$ Bought stationery paying by cheque $\$ 49$.
Mar $6 \quad$ Sold goods on credit to: C. Crooks $\$ 140$; R. Rogers \$100; B. Grant \$240.
Mar $7 \quad$ Paid wages in cash $\$ 600$.
Mar 10 We returned goods to $C$. Todd $\$ 60$.
Mar 11 Paid rent in cash $\$ 100$.
Mar 13 R. Rogers returns goods to us $\$ 20$.
Mar 15 Sold goods on credit to: J. Burns \$90; J. Smart \$130; N. Thorn \$170.
Mar 16 Paid rates by cheque $\$ 130$.
Mar 18 Paid insurance in cash $\$ 120$.
Mar 19 Paid rent by cheque $\$ 100$.
Mar $20 \quad$ Bought motor van on credit from C. White $\$ 6,000$.
Mar $21 \quad$ Paid motor expenses in cash $\$ 60$.
Mar 22 Cash sales $\$ 886$.
Mar 23 Paid wages in cash $\$ 900$.
Mar 24 Received part of amount owing from B. Grant by cheque $\$ 200$.
Mar 28 Received refund of rates $\$ 10$ by cheque.
Mar $28 \quad$ Paid following by cheque: T. Small \$250; C. Todd \$130; C. White $\$ 600$.

